

Volume Licensing Programs Comparison Chart



Academic Organizations and Third-Party Vendors

Microsoft® Volume Licensing

Microsoft Volume Licensing offers tailored programs for academic institutions and third-party partners that provide flexible, affordable licensing solutions. Academic institutions can benefit from programs designed especially to put Microsoft software in the hands of educators and students. Third-party vendors have two options for providing Microsoft-licensed products directly to their customers, either through a software services approach, or by integrating Microsoft-licensed products into their own commercially available products.

To learn more about Microsoft Volume Licensing, visit www.microsoft.com/licensing. To acquire the latest Microsoft technology through Microsoft Volume Licensing, contact your [Microsoft Partner](#) or [local reseller](#).

Academic Programs Overview

Open License for Academic

For academic institutions that want to pay-as-they-go. Customers can pay for licenses as they need them, and get maximum flexibility to grow with their organization's increasing and changing business needs.

Microsoft Online Subscription Program (MOSP)

For organizations with any number of users or devices, get easy access to various Microsoft Online Services offerings. Customers can integrate services with Microsoft products that they have already licensed, rapidly deploy services, and manage their licenses online.

Select Plus for Academic

Offers automatic price savings based on purchase volume across the organization, the flexibility to acquire licenses as needed, a non-expiring agreement, and centralized license management.

Enrollment for Education Solutions

A subscription-based volume licensing program designed for primary/secondary and higher education institutions that offers the simplicity of counting people instead of PCs/devices and the flexibility to add additional products in any quantity as needed.

School Enrollment

A subscription-based volume licensing program designed for primary and secondary schools and districts that offers a flexible and affordable way to license the latest Microsoft technology. With the School Enrollment, customers can license all of their computers with the simplicity of counting computers just once per year.

Partner Programs Overview

Services Provider License Agreement (SPLA)

Allows partners to license Microsoft products to provide software services and hosted applications to their customers. Flexibility to deliver tailored IT services to your customers through a dedicated or shared hosting environment.

Independent Software Vendors (ISV) Royalty Licensing Program

Licensing program that helps make it easy to deliver your business solutions to end users by allowing you to integrate Microsoft products into other applications and then distribute the Unified Solution to end users.

As of July 2011, new Select License Master Agreements are no longer available. Existing Select License customers will continue to be supported per the terms of their underlying agreements.

Programs for Academic Organizations and Third-Party Vendors

Partner

Benefits		Open License for Academic	MOSP	Select Plus for Academic	Enrollment for Education Solutions	School Enrollment	SPLA	ISV Royalty
Minimum Number of Devices	Any		x			x	x	x
	5+	x			x	x		
	250+			x				
Licensing Offerings Available	License	x	x	x	x	x	x	x
	License & Embedded Maintenance							x
	License & Software Assurance	x		x	x	x		
	Software Assurance	x		x	x	x		
Pricing	Based on Product Pools	x		x				
	Based on Users		x		x			
	Based on Devices	x	x			x		
	Based on License & Software Assurance	x						
	Based on Use						x	x
Agreement Terms	No Expiration			x				
	1 Year	x	x		x	x		
	2 Years	x						
	3 Years				x	x	x	x
License Type	Perpetual	x		x				x
	Subscription		x		x	x	x	
Payment Options	Up-front	x		x				
	Monthly		x				x	x
	Annually	x		x	x	x	x	
How to Buy	Direct		x				x	x
	Indirect	x		x	x	x	x	x
Microsoft Financing	Offered	x	x	x	x	x	x	x
	Acquired Separately	x	x	x	x	x	x	x
Product Fulfillment	Online Direct	x	x					
	Provided	x		x	x	x		
	Option to Add	x		x				
Software Assurance Coverage	Included				x	x		
	Option to Add	x		x				
Cloud Services++	Offered	x	x	x	x	x	x	

x = Benefits Available! Rollover for more detail. x = Benefits Available! No additional detail. SP = Services Provider; MOET = Microsoft Order Entry Tool See the Volume Licensing Web site for software products available through Microsoft Volume Licensing programs. [Click here.](#)

++Cloud Services refer to applications hosted at Microsoft Data Centers where client bits may or may not be installed locally. They are priced monthly and billed annually for the term of the agreement. For example, Office Live Meeting, Microsoft Exchange Hosted Services, etc.